



**Ensuring Student Engagement
in a Technology-Enhanced
Limited Face-to-Face
Instruction**

<https://www.davemarcial.net/su-aspire2022.html>



Performance Assessment Activity

TITLE (Performance Assessment / Activity)	PROPER HANDLING DIFFICULT CUSTOMER (role-playing)
DESCRIPTION	
Learning Outcomes / Objectives of the Activity	By the end of this activity, the students should be able to: <ol style="list-style-type: none"> 1. Explain why customers get upset. 2. Listen and indicate they have heard what their customers have said. 3. Choose client-centric language. 4. Manage service-related stress. 5. Quickly build rapport with customers.
The lesson, topic, and the course that this assessment belongs / Library Service	
Delivery Approach/es (Blended, Hybrid, or Hy-flex)	
DIGITAL TOOLS NEEDED	
<ol style="list-style-type: none"> 1. Telephone/Cell phones 2. Laptop/Desktop computer 	
QUESTIONS, MECHANICS OR INSTRUCTIONS	
Role-play a situation at work where you have to satisfy the needs of a difficult customer over the phone. Each group will select someone to assume the role of the customer. The customer will represent one of the following types of difficult customers: disagreeable, dishonest, domineering/superior, slow/methodical, or suspicious. To have a smooth interaction and to prepare for the encounter, the group will prepare a script. See to it that you will also provide supposed business policy and guidelines in good customer service. You will be evaluated using the rubric provided below.	



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RUBRICS

CATEGORY	DESCRIPTION
CONTENT (40%)	The group offered creative new insights on the topic.
ROLES (20%)	Every member of the group stayed in character and took the role seriously.
PREPARATION (20%)	The group prepared and researched their role-play and everything went smoothly.
OVERALL IMPRESSION (20%)	The presentation was entertaining and informative

TECHNOLOGY-ORIENTED FEEDBACKING STRATEGY & APPROACHES:

Using of emojis to give feedback to the performance of each group.

	Exceptional
	Admirable
	Acceptable
	Attempted

Prepared by:

MELODY M. GARIANDO

Position/Designation:

INSTRUCTOR I



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